

# How Can Hosted Exchange Server save my IT Teams Sanity and Cut Costs?

By Richard D. Soutar, April 22, 2017

Ask any IT Team what their most hated responsibility is, and managing Exchange Server floats to the top. Microsoft Exchange is a demanding application and usually set up on a dedicated server requiring multiple CPU's, and large assignments of memory and disk space. In addition, with the huge volume of Spam emails and virus attachments, a high powered email anti-spam filter and virus scanner is needed. This is often a separate appliance which requires a great deal of regular updates to be effective. All of these tools require frequent security patches. As email volume increases processing capabilities and disk space need to increase too.

## **Spam costs money!**

Some statistics indicate that up to **90%** of email is actually spam or otherwise unwanted email, so a large amount of purchased bandwidth and server capacity is being used for unproductive tasks.

## **There's no 'safe level' of spam.**

IBM X-Force research shows that spam volume jumped more than **400%** from 2015-2016 and is continuing to rise. **44%** of all spam email contains a malicious attachment of some kind, and **85%** of the malicious messages contain ransomware. In the last 12 months, **42%** of all small to medium sized businesses were affected by ransomware.

## **Quite a wasteful expense!**

Email users require a lot of special handling as well. Forgotten passwords, recovering deleted emails, user and group maintenance and take a lot of IT cycles. Once the user count exceeds 20 users, 40-50 percent of an equivalent IT staff person's time is used to manage and operate the Exchange Server and supporting processes.

A great solution is to use a Cloud service for Hosted Exchange Server. Eliminate the time wasted from your busy staff and at the same time lower your Capital Equipment expense. Instead pay for only what you need at a price far less expensive than you can do it yourself, with performance advantages and better security solutions. Instead of tedious maintenance your staff can pursue more productive work which adds value to the IT department in managements view. These labor benefits begin to make sense for 20 mailboxes and up. Once you are over 50, the gains are in high portions of a man-year every year!

## **Advantages of the Hosted Exchange Server include:**

- Right Sized Server costs – pay for only what you use right now, no need to purchase future capacity.
- All software upgrades and patches done for you with no impact to productivity.
- Always available anywhere you can connect to the internet.
- No lost mail if your company connection is down.
- Better security. Encryption available for all traffic. Plus data encrypted on Disk.
- Data Centers PCI and HIPAA Compliant.

- Spam filter in the Cloud so unwanted traffic never hits your network – Can lower your bandwidth requirements
- Lowers danger of a Virus affecting your user environment.
- Let someone else be your primary user support at minimal expense.
- Meets all backup requirements.

What's the next step?

There are many providers available and how does an organization know which one to use?

That's where Triple Crown Internet, Inc. comes in! We have relationships with 100's of cloud providers with no requirements to use one over another, or meet minimums. Our sole purpose as an IT consultant and agent is to find the right fit and best pricing for our customers. Give us a chance to cut your costs and improve your performance.

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